

USD PRICE LIST
International Stockists Direct
JANUARY 2024

Store Name: _____ PO / Customer Ref: _____
 Contact: _____ Order Date: _____
 Email: _____ Required Date: _____
 Delivery Address: _____ Phone: _____
 _____ State: _____
 Suburb: _____ Postcode: _____

QTY	CODE	OPENING BUNDLES - MOQ to stock a collection	RRP USD	W/SALE USD	EXT.
	BDL/PREM	Lip Nourish Starter Bundle 56 (14 Shades x 4 each) + Premium Bamboo POS + Free Testers + Consumer Handouts. Note; Display unit holds 5 units per row. ie 70 lip Nourish.	\$25	\$700.00	\$0.00
	BDL/TINT	Instant Glow Tinted Complexion Balm Starter Set 24 (4 x 6 shades Nude 1-6) + POS Display Unit + Free Testers + Display Card and Consumer handouts.	\$38	\$456.00	\$0.00
	BDL/ LASH	Lash Nourish Mascara Starter Set 20 (2 shades: 12 x Black Tea + 8 x Espresso) + Free Testers + Twin Tester Display stand + A4 Display sign + Consumer handouts.	\$28	\$280.00	\$0.00
	BDL/LC25	Lipstick Crayon Starter Bundle 25 (5 shades x 5 each with NEW Berry Bite) + Bamboo POS + Free Testers + Consumer Handouts. Plus Sharpener.	\$20	\$250.00	\$0.00
QTY	CODE	LIP NOURISH - REPLENISHMENT			
	0001	Pure Lip Nourish 3g	\$25	\$12.50	\$0.00
	0002	Pink Juniper Lip Nourish 3g	\$25	\$12.50	\$0.00
	0003	Tea Rose Lip Nourish 3g	\$25	\$12.50	\$0.00
	0004	Rose Lime Lip Nourish 3g	\$25	\$12.50	\$0.00
	0007	Chai Shimmer Lip Nourish 3g	\$25	\$12.50	\$0.00
	0008	Tangerine Pomegranate Lip Nourish 3g	\$25	\$12.50	\$0.00
	0009	Ruby Grapefruit Lip Nourish 3g	\$25	\$12.50	\$0.00
	0010	Peach Melon Lip Nourish 3g	\$25	\$12.50	\$0.00
	0011	Cranberry Citrus Lip Nourish 3g	\$25	\$12.50	\$0.00
	0012	Cherry Plum Lip Nourish 3g	\$25	\$12.50	\$0.00
	0052	Nude Pink Lip Nourish 3g	\$25	\$12.50	\$0.00
	0053	Rosé Lip Nourish Lip Nourish 3g	\$25	\$12.50	\$0.00
	0058	Nude Sugar Lip Nourish 3g	\$25	\$12.50	\$0.00
	0059	Guava Blush Lip Nourish 3g	\$25	\$12.50	\$0.00
	BDL/PREM/POS	Upgrade Lip Nourish POS - Premium Landscape Bamboo Unit + Display Cards		\$0.00	\$0.00
QTY	CODE	LIPSTICK CRAYONS - REPLENISHMENT			
	0201	Honey Peach Lipstick Crayon 3g	\$20	\$10.00	\$0.00
	0202	Caramel Kiss Lipstick Crayon 3g	\$20	\$10.00	\$0.00
	0203	Fig Brûlée Lipstick Crayon 3g	\$20	\$10.00	\$0.00
	0204	Lychee Sorbet Lipstick Crayon 3g	\$20	\$10.00	\$0.00
	0205	Berry Bite Lipstick Crayon 3g	\$20	\$10.00	\$0.00
	BDL/POLC/POS5	Upgrade Lip Nourish POS - Premium Landscape Bamboo Unit + Display Cards		\$0.00	\$0.00
QTY	CODE	INSTANT GLOW TINTED COMPLEXION BALM - REPLENISHMENT			
	0611	NUDE 1 Fair Glow Skin Tint 30ml	\$38	\$19.00	\$0.00
	0612	NUDE 2 Light Glow Skin Tint 30ml	\$38	\$19.00	\$0.00
	0613	NUDE 3 Light Medium Glow Skin Tint 30ml	\$38	\$19.00	\$0.00
	0614	NUDE 4 Medium Glow Skin Tint 30ml	\$38	\$19.00	\$0.00
	0615	NUDE 5 Medium Tan Glow Skin Tint 30ml	\$38	\$19.00	\$0.00
	0616	NUDE 6 Tan Glow Skin Tint 30ml	\$38	\$19.00	\$0.00
QTY	CODE	LASH NOURISH MASCARA - REPLENISHMENT			
	0701	Black Tea Lash Nourish Mascara 10ml	\$28	\$14.00	\$0.00
	0702	Espresso Lash Nourish Mascara 10ml	\$28	\$14.00	\$0.00
QTY	CODE	TESTERS LIP NOURISH			
	TLN14	Tester Set Full Range 14 Lip Nourish - Sticks Only	n/a	\$87.50	\$0.00
	T0001	Tester - Lip Nourish Pure 3g	n/a	\$6.25	\$0.00
	T0002	Tester - Lip Nourish Pink Juniper 3g	n/a	\$6.25	\$0.00
	T0003	Tester - Lip Nourish Tea Rose 3g	n/a	\$6.25	\$0.00
	T0004	Tester - Lip Nourish Rose Lime 3g	n/a	\$6.25	\$0.00
	T0008	Tester - Lip Nourish Tangerine Pomegranate 3g	n/a	\$6.25	\$0.00
	T0007	Tester - Lip Nourish Chai Shimmer 3g	n/a	\$6.25	\$0.00
	T0009	Tester - Lip Nourish Ruby Grapefruit 3g	n/a	\$6.25	\$0.00
	T0010	Tester - Lip Nourish Peach Melon 3g	n/a	\$6.25	\$0.00

	T0012	Tester - Lip Nourish Cherry Plum 3g	n/a	\$6.25	\$0.00
	T0011	Tester - Lip Nourish Cranberry Citrus 3g	n/a	\$6.25	\$0.00
	T0052	Tester - Lip Nourish Nude Pink 3g	n/a	\$6.25	\$0.00
	T0053	Tester - Lip Nourish Rosé 3g	n/a	\$6.25	\$0.00
	T0058	Tester - Lip Nourish Nude Sugar 3g	n/a	\$6.25	\$0.00
	T0059	Tester - Lip Nourish Guava Crush 3g	n/a	\$6.25	\$0.00
QTY	CODE	TESTERS LIPSTICK CRAYON			
	TLC05	Tester Set Complete range 5 Shades	n/a	\$25.00	\$0.00
	T0201	Tester - Honey Peach 3g	n/a	\$5.00	\$0.00
	T0202	Tester - Caramel Kiss 3g	n/a	\$5.00	\$0.00
	T0203	Tester - Fig Brûlée 3g	n/a	\$5.00	\$0.00
	T0204	Tester - Lychee Sorbet Lipstick Crayon 3g	n/a	\$5.00	\$0.00
	T0205	Tester - Berry Bite 3g	n/a	\$5.00	\$0.00
	SHARP	Sharpener for 10.5 mm standard chubby crayon	n/a	\$6.00	\$0.00
QTY	CODE	TESTER INSTANT GLOW TINTED COMPLEXION BALM			
	TTINT6	Tester Set Instant Glow Complete range 6 shades	n/a	\$57.00	\$0.00
	T0611	Tester NUDE 1 Fair 30ml	n/a	\$9.50	\$0.00
	T0612	Tester NUDE 2 Light 30ml	n/a	\$9.50	\$0.00
	T0613	Tester NUDE 3 Light Medium 30ml	n/a	\$9.50	\$0.00
	T0614	Tester NUDE 4 Medium 30ml	n/a	\$9.50	\$0.00
	T0615	Tester NUDE 5 Medium Tan 30ml	n/a	\$9.50	\$0.00
	T0616	Tester NUDE 6 Tan 30ml	n/a	\$9.50	\$0.00
	CRD/0610	Sampling Cards (with sample pot to custom service clients/shoppers)	n/a	\$0.00	\$0.00
	SP0610	Sample Pots - empty	n/a	\$0.00	\$0.00
QTY	CODE	TESTER LASH NOURISH MASCARA			
	T0701	Tester Black Tea Lash Nourish Mascara 10ml	n/a	\$7.00	\$0.00
	T0702	Tester Espresso Lash Nourish Mascara 10ml	n/a	\$7.00	\$0.00
QTY	CODE	SAMPLES LIP NOURISH - 1 x 1.5mm slice hand cut from bullet			
	TP6004	Tasting Plate - Nudes & Neutrals - 7 Shade	n/a	\$5.00	\$0.00
	TP6002	Tasting Plate - Mouthwatering Colour - 7 Shade	n/a	\$5.00	\$0.00
	TP0014	Tasting Pots Full Set 14 Shades	n/a	\$28.00	\$0.00
	TP0001	Tasting Pot - Pure	n/a	\$2.00	\$0.00
	TP0002	Tasting Pot - Pink Juniper	n/a	\$2.00	\$0.00
	TP0003	Tasting Pot - Tea Rose	n/a	\$2.00	\$0.00
	TP0004	Tasting Pot - Rose Lime	n/a	\$2.00	\$0.00
	TP0007	Tasting Pot - Chai Shimmer	n/a	\$2.00	\$0.00
	TP0008	Tasting Pot - Tangerine Pomegranate	n/a	\$2.00	\$0.00
	TP0009	Tasting Pot - Ruby Grapefruit	n/a	\$2.00	\$0.00
	TP0010	Tasting Pot - Peach Melon	n/a	\$2.00	\$0.00
	TP0011	Tasting Pot - Cranberry Citrus	n/a	\$2.00	\$0.00
	TP0012	Tasting Pot - Cherry Plum	n/a	\$2.00	\$0.00
	TP0052	Tasting Pot - Nude Pink	n/a	\$2.00	\$0.00
	TP0053	Tasting Pot - Rosé	n/a	\$2.00	\$0.00
	TP0058	Tasting Pot - Nude Sugar	n/a	\$2.00	\$0.00
	TP0059	Tasting Pot - Guava Blush	n/a	\$2.00	\$0.00
QTY	CODE	SAMPLES INSTANT GLOW TINTED COMPLEXION BALM			
	SP0611	Samples NUDE 1 Fair 2ml	n/a	\$2.00	\$0.00
	SP0612	Samples NUDE 2 Light 2ml	n/a	\$2.00	\$0.00
	SP0613	Samples NUDE 3 Light Medium 2ml	n/a	\$2.00	\$0.00
	SP0614	Samples NUDE 4 Medium 2ml	n/a	\$2.00	\$0.00
	SP0615	Samples NUDE 5 Medium Tan 2ml	n/a	\$2.00	\$0.00
	SP0616	Samples NUDE 6 Tan 2ml	n/a	\$2.00	\$0.00
QTY	CODE	CARTON OF 20 LIP NOURISH - changing to 16 over 2024 as box size increasing to 20mmx20mm			
	C0001	Pure Inner Carton 20	\$25	\$250.00	\$0.00
	C0002	Pink Juniper Inner carton 20	\$25	\$250.00	\$0.00
	C0003	Tea Rose Inner carton 20	\$25	\$250.00	\$0.00
	C0004	Rose Lime Inner carton 20	\$25	\$250.00	\$0.00
	C0008	Tangerine Pomegranate Inner Carton 20	\$25	\$250.00	\$0.00
	C0007	Chai Shimmer Inner Carton 20	\$25	\$250.00	\$0.00
	C0009	Ruby Grapefruit Inner Carton 20	\$25	\$250.00	\$0.00
	C0010	Peach Melon Inner Carton 20	\$25	\$250.00	\$0.00
	C0011	Cranberry Citrus Inner Carton 20	\$25	\$250.00	\$0.00
	C0012	Cherry Plum Inner Carton 20	\$25	\$250.00	\$0.00
	C0052	Nude Pink Inner Carton 20	\$25	\$250.00	\$0.00
	C0053	Rosé Inner Carton 20	\$25	\$250.00	\$0.00
	C0058	Nude Sugar Inner Carton 20	\$25	\$250.00	\$0.00
	C0059	Guava Blush Inner Carton 20	\$25	\$250.00	\$0.00

QTY	CODE	CARTON of 20 LIPSTICK CRAYONS			
	C0201	Honey Peach Inner Carton 20	\$20	\$200.00	\$0.00
	C0202	Caramel Kiss Inner Carton 20	\$20	\$200.00	\$0.00
	C0203	Fig Brûlée Inner Carton 20	\$20	\$200.00	\$0.00
	C0204	Lychee Sorbet Inner Carton 20	\$20	\$200.00	\$0.00
	C0205	Berry Bite Inner Carton 20	\$20	\$200.00	\$0.00
QTY	CODE	CARTON of 6 INSTANT GLOW TINTED COMPLEXION BALM			
	C0611	NUDE 1 Fair Inner Carton 6	\$38	\$114.00	\$0.00
	C0612	NUDE 2 Light Inner Carton 6	\$38	\$114.00	\$0.00
	C0613	NUDE 3 Light Medium Inner Carton 6	\$38	\$114.00	\$0.00
	C0614	NUDE 4 Medium Inner Carton 6	\$38	\$114.00	\$0.00
	C0615	NUDE 5 Medium Tan Inner Carton 6	\$38	\$114.00	\$0.00
	C0616	NUDE 6 Tan Inner Carton 6	\$38	\$114.00	\$0.00
QTY	CODE	CARTON of 16 LASH NOURISH MASCARA			
	C0701	Black Tea Lash Nourish Mascara 10ml Inner Carton 16	\$28	\$224.00	\$0.00
	C0702	Espresso Lash Nourish Mascara 10ml Inner Carton 16	\$28	\$224.00	\$0.00
QTY	CODE	COLLATERAL			
	PC/BRAND/1	Luk Brand Post Blank Card use to invite to events, pop in goodie bags etc	n/a	\$0.00	\$0.00
	PC/BRAND/2	Luk Brand Post Card - About the Beauty of Food.	n/a	\$0.00	\$0.00
	PC/BRAND/3	Luk Brand Post Blank Card use to invite to events, pop in goodie bags etc	n/a	\$0.00	\$0.00
	PC/LN/01	Lip Nourish Post Card - Benefits	n/a	\$0.00	\$0.00
	PC/LN/02	Lip Nourish Post Card - Ingredients	n/a	\$0.00	\$0.00
	PC/LN/03	Lip Nourish Post Card - Shades	n/a	\$0.00	\$0.00
	PR/DC/LN01	A4 Lip Nourish Range sign - free standing	n/a	\$0.00	\$0.00
	PC/LC/01	Lipstick Crayon Post Card - Benefits	n/a	\$0.00	\$0.00
	PR/DC/LC01	A4 Lipstick Crayon Award Winning range sign - free standing	n/a	\$0.00	\$0.00
	PC/TINT01	Instant Glow Tint Postcard - Benefits	n/a	\$0.00	\$0.00
	PC/TINT02	Instant Glow Tint Postcard - Ingredients	n/a	\$0.00	\$0.00
	PC/TINT03	Instant Glow Tint Postcard - Shades	n/a	\$0.00	\$0.00
	PR/DC/TINT	A4 Instant Glow Tint New range sign - free standing	n/a	\$0.00	\$0.00
	PC/LASH01	Lash Nourish Mascara Postcard - Benefits	n/a	\$0.00	\$0.00
	PC/LASH02	Lash Nourish Mascara Postcard - Ingredients	n/a	\$0.00	\$0.00
	PC/LASH03	Lash Nourish Mascara Postcard - Shades / About	n/a	\$0.00	\$0.00
	PR/DC/LASH	A4 Lash Nourish Mascara New range sign - free standing	n/a	\$0.00	\$0.00
		LINK to LUK Digital Assets			
					\$0.00

TERMS & CONDITIONS

Prices + Taxes: USD // US\$.

In the USA Luk Beautifood has a W-8BEN-E form. It currently trades under the threshold for state taxes and is a registered non-resident importer. The Luk entity also operates under the Australia / USA FTA. (Free Trade Agreement)

Terms: **Prepaid.** Orders will be despatched within 48hrs once payment is received unless on account.

How to Order: Luk B2B wholesale login (with a link), a PO or this order form via email to kylie@lukbeautifood.com or your agent.

Packing slip will be shipped with goods.

Invoice (with payment applied) can be emailed from Luk accounts on request.

Shipping: **Free of Charge** when orders are greater than US\$450, otherwise US\$20.

[USA ONLY Goods are shipped from our warehouse partner PIMS INC in New Jersey in the USA. Shipment time 3-5 days with tracking.](#)